

## Expert Strategies for Trial Preparation

### Civil Litigation



In-Person



Webcast

**Date:** Friday, November 24, 2017 | 9:00 am to 12:30 pm

**Location:** Twenty Toronto Street Conferences and Events  
20 Toronto Street, 2<sup>nd</sup> Floor, Toronto



**Program Co-Chairs:** **Colin Stevenson**, Stevenson Whelton MacDonald & Swan LLP  
**Maureen Whelton**, Stevenson Whelton MacDonald & Swan LLP

This program contains .5 Professionalism Hours  
This program is eligible for up to 3 Substantive Hours

The OBA has been approved as an Accredited Provider of Professionalism Content by The Law Society of Upper Canada.

Come hear from the experts on how to effectively prepare for a trial or a hearing. Refine and develop your trial preparation skills with efficient and successful methods from experienced trial counsel. Our faculty will show you how to pitch the most persuasive theory of your case, open with confidence, examine with skill, close with authority and how to be ready to handle the many complications that may arise. You will benefit from knowing how to create and use checklists that will keep your trial preparation organized, thorough and on track.

Join us to gain proven techniques and expert advice from successful litigators.

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| <p>8:30 am Registration and Coffee</p> <p>9:00 am Welcome and Opening Remarks</p> <p>9:05 am <b>The Frame: Theory of the Case</b><br/><b>Robyn White</b>, Cavalluzzo LLP</p> <ul style="list-style-type: none"> <li>• What do you need to consider when developing the theory of your case?</li> <li>• How to decide when more than one theory fits</li> <li>• Understand why a clear theory assists with successful trial preparation</li> </ul> <p>9:30 am <b>Dot the I's and Cross the T's: The Critical Importance of Checklists</b><br/><b>Peter Cho</b>, Smitiuch Injury Law</p> <ul style="list-style-type: none"> <li>• Why are checklists so crucial?</li> <li>• How do you itemize what is necessary to your case?</li> <li>• Why do you need to refer to and continually update your lists on your way to trial?</li> </ul> <p>9:55 am <b>Openings (How not to lose) and Closings (How to win)</b><br/><b>Eric Pellegrino</b>, McCarthy Tétrault LLP<br/><b>Natalie MacDonald</b>, MacDonald &amp; Associates</p> <ul style="list-style-type: none"> <li>• Learn how to create a compelling story</li> <li>• How to prepare and what to include</li> <li>• What should you not do and what is left out?</li> </ul> | <ul style="list-style-type: none"> <li>• Understand the law regarding opening &amp; closing arguments</li> </ul> <p>10:35 am Networking Break</p> <p>10:50 am <b>Inch by Inch – Preparation for Examinations in Chief</b><br/><b>Robert Hine</b>, Goldman Hine LLP<br/><b>Christine Lonsdale</b>, McCarthy Tétrault LLP</p> <ul style="list-style-type: none"> <li>• How do you ask concise, focused questions that get you the answers you need to prove your case?</li> <li>• Canvass how to prove your case without leading the witness</li> <li>• Hone your skills with proven strategies and approaches</li> </ul> <p>11:20 am <b>And Row by Row – Preparation for Cross-Examinations</b><br/><b>Paul Schabas</b>, Blake, Cassels &amp; Graydon LLP<br/><b>Lara Fitzgerald-Husek</b>, Oatley Vigmond</p> <ul style="list-style-type: none"> <li>• How do you prepare for cross-examination of your witness?</li> <li>• What strategies do you use to sharpen your skills?</li> <li>• Discuss ways in which you stay focused and elicit the testimony you require for your case</li> </ul> <p>11:50 am <b>Averting Catastrophe: How to Deal with Everything that Goes Wrong at a Trial</b><br/><b>Mark Veneziano</b>, Lenczner Slaght LLP</p> <ul style="list-style-type: none"> <li>• What possible issues can arise at the last minute?</li> </ul> |
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**PROGRAM REGISTRATION IS ONLINE** [www.oba.org/pd](http://www.oba.org/pd)

Questions? [pd@oba.org](mailto:pd@oba.org)



- How do you determine what steps to take to minimize the effect on your case?
- Is there any way you can plan ahead for unforeseen obstacles?
- Discuss how to stay focused in light of any unexpected issues arising

12:15 pm Q&A and Closing Remarks

12:30 pm Program Concludes

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